

Quick Guide: Choosing a New Direct Sales Company

What to Look For in a New Company

- Solid Leadership with a Clear Vision
- Compensation Plan That Rewards Real Work
- Consumable or Repeatable Products
- Personal Connection to the Product or Mission
- Training & Community Support

Questions to Ask Before You Join

- What is the company's mission or 'why' and does it match mine?
- How long has the company been in business, and are they stable?
- Is the compensation plan focused on sales, recruiting, or both?
- What kind of support, tools, and training are offered?
- What's the vibe of the community-collaborative, encouraging, or competitive?

5 Things to Consider When Choosing Your Next Home

- Does this company support the lifestyle and flexibility I want?
- Can I see myself being proud to represent this brand long term?
- Will my customers benefit from this product and be excited to try it?
- Is there room for me to grow as a leader or mentor?
- Am I choosing this from a place of peace-not panic or pressure?

Encouragement

This isn't the end-it's a launchpad. Take this as a beautiful opportunity to rebrand, to grow, and to rise. You're not starting over-you're starting from experience.

You've gained skills, confidence, and relationships. Now, pour all of that into something new-something that fits who you are today.

Step forward with confidence and excitement. Your next company could be the one where you truly flourish.